

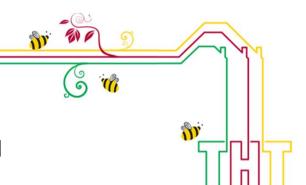
Social Media – why it works for THT



The social media landscape!



The stats



- YouTube is the second largest search engine in the world
- Facebook community only out-scaled by China and India
- 80% of teenagers are on-line and 93% of those use facebook
- Twitter = 40 billion tweets per day
- Internet users are also social media users 70%
- Of the UK population not online half are in social housing



THT's Social Media Stats for June.....



- Blog 2507, which is great but also frustrating considering it also included a week of switching to the old blog during the server issue.
- Twitter 2868 followers on TeamTHT and 1365 on TalkTrafford
- YouTube 85 views over June and 117 minutes watched.
- Facebook 380 likes.



Youtube - June







TraffordHousing @

Videos: 19 - Created: 27 Jun 2011 - Lifetime views: 3,504

1 Jun 2013 - 1 Jul 2013





Performance

VIEWS 87

ESTIMATED MINUTES WATCHED 177

SUBSCRIBERS

0

Engagement

LIKES 0

DISLIKES

COMMENTS 0

SHARES 0

FAVOURITES ADDED 0

FAVOURITES REMOVED

Top 10 videos

Browse all content

| VIDEO | VIEWS 1 | ESTIMATED MINUTES VVATCHED | LIKES |
|--|---------|-------------------------------|-------|
| Calder Court, Urmston - 3D Walk through of | 26 | 30 | 0 |
| Welfare Reform | 10 | 39 | 0 |
| THT Welfare Reform Infographic | 8 | 20 | 0 |
| Our Customer Promise - the concept | 7 | 12 | 0 |
| THT Apprentice 2012.mov | 5 | 3 | 0 |







Twitter

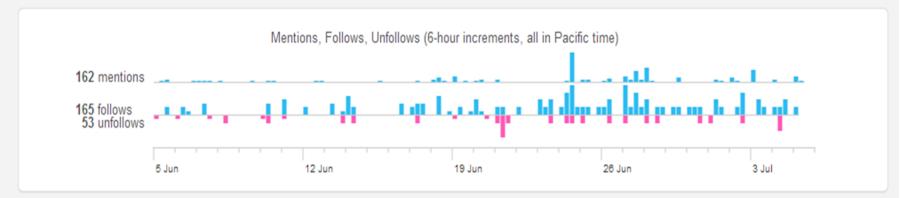






Timeline activity

Download CSV



| RECENT TWEETS | SHOW: BEST GOOD ALL | ★ FAVES | ↑ RETWEETS | ♦ REPLIES |
|---|---|---------|-------------------|-----------|
| Ironic. Bedroom tax keeps Uk m.insidehousing.co.uk/652754 28 Jun 2013, 12:27 AM Pacific time | interest rates low while many of the poorest will borrow @4,000+% to pay it 7.articl 26 clicks 3× NORMAL REACH | 1 | 9 | 3 |
| The conclusions of #housing20 the things I learned and more 27 Jun 2013, 12:29 PM Pacific time | 13 blog post is up - housingassociations.org/did-housing201 72 clicks all 8× NORMAL REACH | 3 | 10 | 9 |
| #housing2013 Freud misses th poorest to 4214% interest rate 27 Jun 2013, 3:00 AM Pacific time | e irony that cutting WR to ease national debt & keep int rates low pushes loans 3× NORMAL REACH | 0 | 6 | 1 |
| #housing2013 Paul Tenant in in should come together and stop 24 Jun 2013, 11:55 AM Pacific time | mpassioned plea for sector to address child poverty.Costs uk plc £25bn.We it 5× NORMAL REACH | 1 | 6 | 1 |
| One of 24 @TalkTrafford staff repic.twitter.com/O6ULPu6Kod @ 26 May 2013, 1:20 AM Pacific time | unning great manc run for @Henshaws today. Just setting off. Sun cream on! | 0 | 1 | 4 |







Current stories on THT's Facebook page and

Dr. 10 5

why they work for us.....

- Apprentice programme Your Hired!
- 8th July 148 people saw this post:
- THT Apprentice 2013 Our ten candidates start their journey today. You can follow the candidates progress as they are put through their paces in each of the tasks here and on our Twitter page @talktrafford also using the hash tag #THTAPPRENTICE13 You can meet the candidates here > http://www.traffordhousingtrust.co.uk/your-trust/news/tht-apprentice---meet-the-candidates

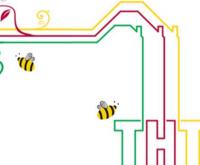


...continued....Altrincham Festival

87 8 S

- 6th July 298 people saw the post:
- Mirincham Festival 2013 (32 photos)
- Marincham's annual festival at Beechfields, Timperley.





...continued.....Altrincham Festival

- 5th July 97 people saw the post:
- Don't forget its the 2013 Altrincham Festival tomorrow 11:00 o'clock. The Grand Parade leaves Altrincham town centre at 11.00am and arrives at the festival field approx 12.15pm Team THT will be there for the first of this years Community Roadshows see you there!



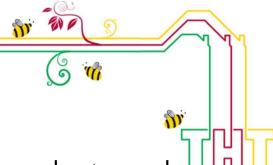
...continued....TrustCall



- 4th July 107 people saw the post:
- Happy 2nd Birthday to our TrustCall Team My, how you've grown!
 Workingwith new partners, new Telecare equipment, a new lifting service and supporting over 4,000 customers to live independently in their homes across Trafford http://www.traffordhousingtrust.co.uk/trustcall



...continued....Pulse Magazine



3rd July:105 saw the post

Our latest Pulse Magazine should be dropping through letterboxes about now along with a rather interesting board game called Hit the Streets read it online here http://bit.ly/123PZk6



Message conversations with tenants......



- Message conversations with a tenant on our facebook message section is extremely important to us.
- Social media gives customers and potential customers an opportunity to share their thoughts and ideas with the Trust and vice versa.
- An example here is about an ASB matter and involves tenants from another Housing Association this issue is now being dealt with resulting in happy customer and happy staff member win win situation.



4 Messages

☆ Actions ▼



Emma End Bsl Pickersgill

Saturday 9

Im sick of the cloud of cannabis that comes flowing into my bedroom window every night, ive had ine syringe on my balcony, and now found 3 outside......while I tyoe this there is someone hammering and its after 11. People smoking in the new entrance and in the lift and a dog that barks at every sound not to mention the on going problem of music today the music started at 1130am and is still on going.



Trafford Housing Trust

Saturday

Please include all this in your email - I have sent a copy of your previous posts to the relevant staff and told them to let me know when they have had contact from you > Steve



Emma End Bsl Pickersgill

Saturday 9

Ok, thanks. Is it simon banks or Nicole from old Trafford



Trafford Housing Trust

Saturday

Yes and the Customer Hub Managers hope you get some peace & quiet soon > Steve



Emma End Bsl Pickersgill

Saturday 9

Thanks, ive been trying to move for four years, this place isnt for me, its to rough. I was beaten up on the park last weekend and their dog attacked my friends puppy who had to go to the vet, they threatend to stab me, turns out someone previously had a go at them for their vicious dog, my self and my friends were just in the wrong place at the wrong time



Trafford Housing Trust

Saturday

Sorry to hear this Emma - some of this sounds like its a Police matter assault and threats to wound are very serious and I would urge you to report these incidents if you haven't already done so. > Steve



Emma End Bsl Pickersgill

Saturday 9

The police are involved. They are city south tenants, well known to the police for other thimgs as well as heroin issues and prostitution.



Emma End Bsl Pickersgill

Yesterday ♥

Thought id let you know that at 630am the music is still playing.



Trafford Housing Trust

A few seconds ago

Hi Emma, I believe Simon Banks has emailed you and will be following up today. Hope this helps > Steve



Facebook



- by Like Facebook images from events usually get the most response.
- We interact with local Councillors on housing and neighbourhood issues, such as grounds maintenance for example a local Councillor had spotted that some green spaces on an estate were not being maintained as well as others and we discovered that our contractor had never been given these sites on the contract and that Trafford Council were still maintaining them....notice this is NOT queue jumping for complaints!



TraffordHousingTrust @TalkTrafford

25 Jun

@StMarysRob Tavistock Sidmouth update NP has been on site with contractor now waiting for quote 2 add to contract

from Trafford, Trafford



Rob Chilton @StMarysRob

25 Jun

@TalkTrafford much obliged, thanks for the update.

₱ Hide conversation ← Reply 13 Retweet ★ Favorite ••• More

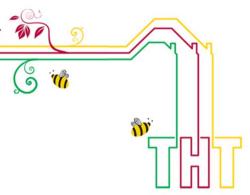
7:37 PM - 25 Jun 13 · Details

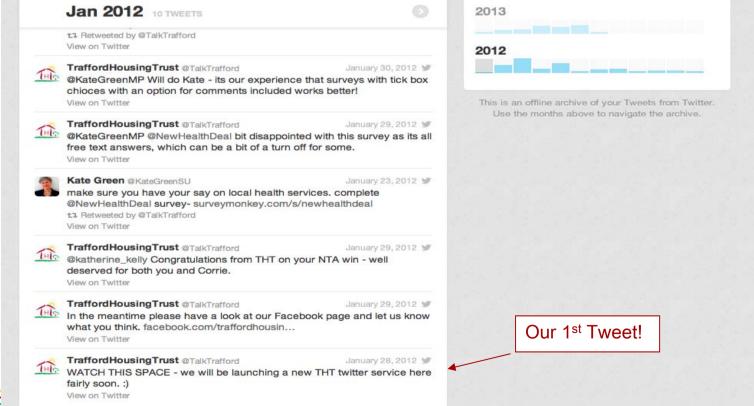




Twitter.....

Our CEO, Matthew Gardiner, had already been Tweeting for about a year prior to Team THT deciding to dip our toes into the Twitisphere by launching @Talktrafford on January 28th 2012

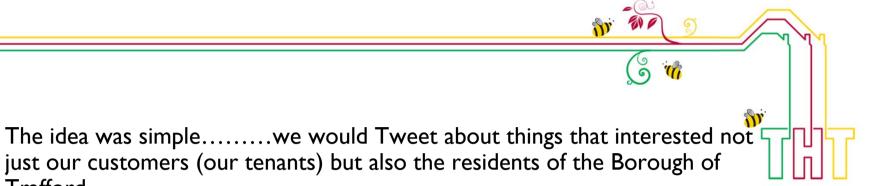












- We would, in the main, follow only fellow Tweeters that lived or worked in Trafford with a few exceptions.
- Why? MG's twitter account @TeamTHT features mainly corporate and sector based information and innovative ideas, so as a company, we wanted something that allowed us to connect on a more local basis, to the neighbourhoods of Trafford and the people that choose to live there – our customers and future customers.

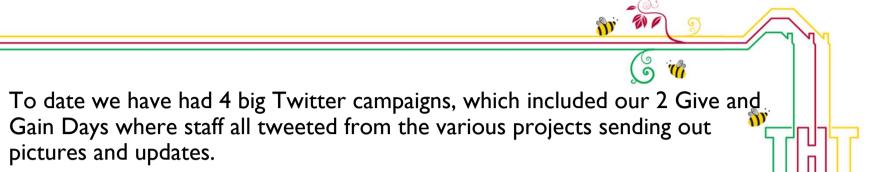


Trafford

THT Twitter campaigns







We actually broke Twitter on the first Give and Gain day in 2012, when it refused to upload any more photos. Staff enthusiasm and co-operation in tweeting on these occasions is key to the success of the account and today it stands at 1.367 followers.

- Apprentice programme Your Hired!
- Community Summer Roadshows
- Participatory Budget Events

pictures and updates.

- **OTMP** updates
- Trafford Treasure Nominations
- TPAS nominations
- Events & Information

Lets look a bit closer.....



- Stats on the Participatory Budget Events, 4 events across the Borough, held over 2 weekends in June:
- there were II posts made which gave a total of 1,483 views of which 1,208 were organic (people who like the page) and 281 Viral (people who saw our posts because of a friend)
- The most viewed PB event post was on 12/6/13 having 221 views and the most viral post was on 22/6/13 with 106 viral views with the total views being 211.



....continued.....

- Apprentice Programme Your Hired!
- For the Apprentice posts there were only 5 posts for the advertisement of applications opening however there was a total of 1,298 views of which 662 were organic (people who like the page) but a whopping 647 were Viral (people who saw our posts because of a friend).
- The most viewed Apprentice post was on 30/4/13 having 549 views with the same post achieving the most viral views of 418.
- The Apprentice posts achieved an almost 50/50 split between Organic and Viral views, which may well be down to the fact that these posts were aimed at the 16-25yr age group and that were shared more because of the demographic.
- Also THT Roadshows, Vicki, from our Youth Team, posted an album of photos from the Roadshow and Altrincham Festival last week and it received a total of 191 views so far with 111 of them being Organic and 181 of them being Viral
- (our facebook posts are tweeted automatically on twitter)



Twitter is very useful for getting information to and from customers very quickly for

example when we get information from GMP about crime in the area we will tweet details so residents in that area can know and retweet



GMP Choriton @GMPChoriton

March 12, 2012 💆

WANTED! Man posing as gas man, steals cash from 97yr old, check out picture and #bevigilant, spread the word RT RT bit.ly/yFbRhg JP

13 Retweeted by @TalkTrafford

View on Twitter





Re-tweets are very important as they can get your message out to even more peop





My Advise to you – increase your social media

activity.....



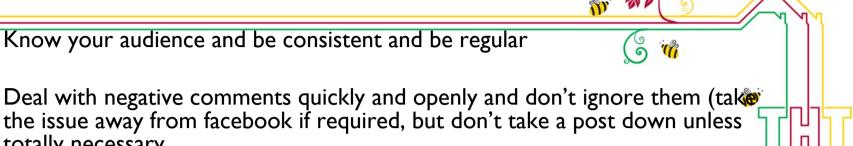
- But don't neglect digital media with the growth of smart phones, residents are now accessing social network sites via handsets. I in 10 of all mobile users access social networking sites via social media —so introduce it as part of your comms plan
- Social media isn't just for news!

 don't just use it for rent info, support services etc n- use in a more fun way to engage with audiences esp younger people and anyone who don't want to look at your website
- **Interact!**

Focus on regularly updating facebook and twitter with local news, service updates and fun info







- Use different communication methods as well as social media so you reach everyone.
- Find the conversation and join in build trust, win their confidence and engage
- Don't think too much about your numbers of followers esp with Twitter concentrate on follow and be followed by organisations rather than tenants
- Think what social media already exists rather than what you can set up think about what you are asking people to talk about
- Join in and get in touch rather than wanting and waiting for people to join you
- Embrace complaints as an opportunity to learn

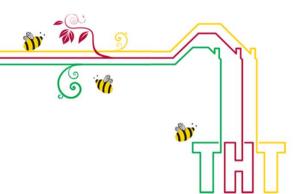
totally necessary



So – why Social Media?

- Dr. 100 5
- The importance of social media is that you can connect with newspeople and build relationships with just about anyone who is online!
- Share valuable content in many different formats and get a good understanding of how to get the most out of social media (video content/article writing/blogs are all very powerful) & help customers solve their problems!
- Social media allows you to grow and build relationships with anyone
- You cal let people know you are there so they like and trust you
- Have a sound social media strategy and use it the right way to guarantee the success you deserve.
- FACEBOOK is great for the personal profile TWITTER for short, snappy, timely thoughts

The reasons not to ...



- There is a permanent record
- People will say bad things about you cyber bullies/trolls
- There **is** such a thing as bad publicity (however dealt effectively and efficiently, this can be overcome)
- Staff will get it wrong (but that is actually OK!)
- Always avoid confrontation think of the company brand don't act with personal emotion



Why we use it ...

- Gets information to people instantaneously
- Instant feedback
- Access to a large audience
- **o** Cheap
- Tenants want us to use it



Top Tips and away you go.....



- Check in and say hello!
- Don't ignore your audience always monitor your social media activity
- Allow posts & allow staff to get involved
- Don't think that on the Comms Team can successfully represent your company all employees can tweet
- Control your posts
- Free discussions, complaints and content are great ways to engage and ask questions to get thought and insight
- Don't give up!
- Have faith im not getting the stats I want right now, no one will engage with me, this is rubbishly it takes commitment and nurturing to develop a successful community

How we use it ...



- Figure 1 Engage communities by age



- Youth Facebook page www.facebook.com/THTyouth
- Facebook https://www.facebook.com/traffordhousingtrust
- Twitter https://mobile.twitter.com/TalkTrafford residents
- Twitter https://mobile.twitter.com/TeamTHT CEO twitter feed

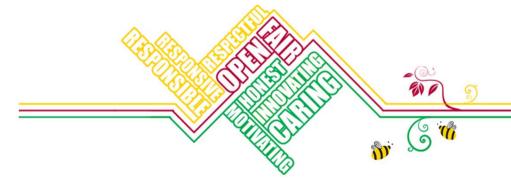


How we use it ...



- Blog from our CEO http://thtblog-matthew.blogspot.co.uk/
- YouTube http://www.youtube.com/traffordhousing
- App for customers to download can pay rent, events calendar, report repairs





Our successes ...



- Set up specific facebook sites for community centres this has increased attendance at local events and promoted key messages,
- Apprentice project new viral reach 391 people
- Recruitment of young people to apprentice project via facebook
- Repairs to excellence project consultation over twitter, scrutiny panel consultation over social media
- Silver surfers in all our 19 sheltered schemes



Questions & Answers 6 **4**